

Exclusive WC Program

New York Members of the Northeast Equipment Dealers Association



Northeast
Equipment
Dealers
Association

Committed to Building The Best Business
Environment for Northeast Equipment Dealers

NEDA Workers' Compensation Safety Group

Average Dividend of 24.5%
For the Last 10 Years

DIVIDEND HISTORY

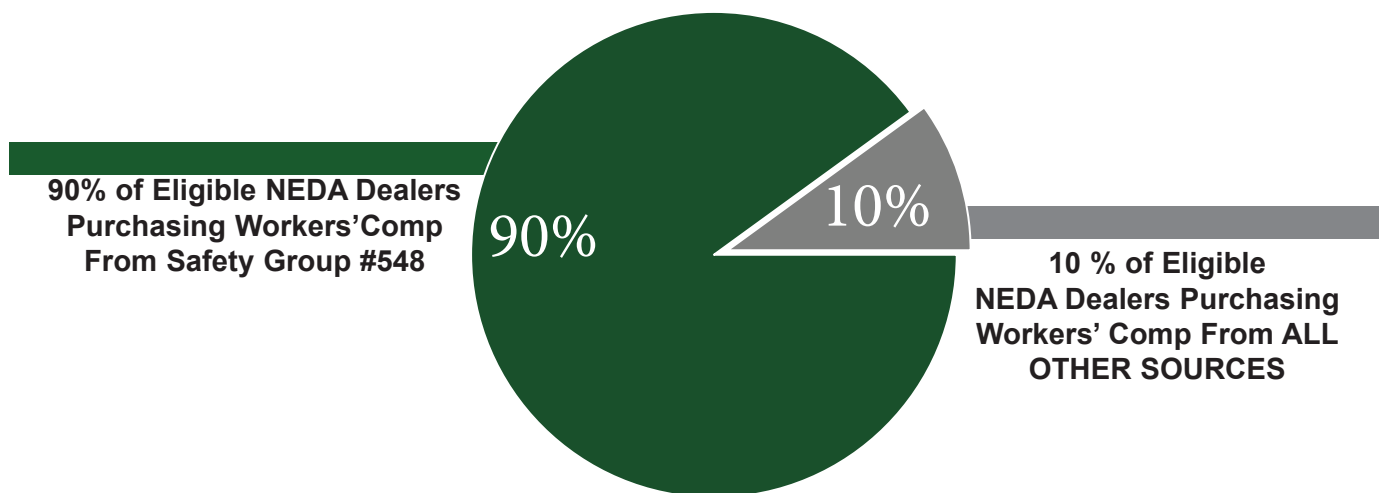
| <u>Policy Year</u> | <u>Dividend</u> |
|--------------------|-----------------|
| 2018-2019 | 40.0% |
| 2017-2018 | 40.0% |
| 2016-2017 | 35.0% |
| 2015-2016 | 30.0% |
| 2014-2015 | 20.0% |
| 2013-2014 | 15.0% |
| 2012-2013 | 15.0% |
| 2011-2012 | 5.0% |
| 2010-2011 | 20.0% |
| 2009-2010 | 25.0% |

ELIGIBILITY

- Members of NEDA Inc.
- Construction/Industrial Equipment Dealers
- Material Handling & Lift Truck Dealers
- Farm Equipment Dealers
- Outdoor Power Equipment Dealers
- Rental Equipment Dealers with Repair Facilities

ADVANTAGES

- Aggressive Advance Discount (up to 25%)
- Excellent Dividend Potential
- Claims Management & Loss Control Services
- Monthly Installments for Qualifying Dealers



To see if you qualify for the
EXCLUSIVE WC PROGRAM

Call: Pat Burns, HF&C 315-703-9148 or email your WC declarations page to pburns@haylor.com or Visit us at www.haylor.com/NEDA